

Bi-monthly Publication

## As Weight Loss Booms, Drugmakers Look For An Edge With Oral Options

The GLP-1 market is on fire. And as Eli Lilly and Novo Nordisk struggle to meet soaring demand, the window is open for new versions of the popular drugs. To compete with the weekly injectables, some bio-techs are turning to pills for a new angle.

[Read More Here...](#)

## Time For Employers To Take The Reins On Employee Healthcare

Healthcare is big business in the U.S., where employers and other purchasers spend billions of dollars on it every year. Unfortunately, the national health quality/safety statistics tell us that nearly one-third of that healthcare spending is “wasted” on unnecessary or duplicative procedures, inflated administrative costs, medical mishaps, and outright fraud. To make matters even worse, purchasers looking to provide high-quality health benefits for their employees at a reasonable cost have long been frustrated by the healthcare industry’s systemic lack of transparency and accountability.

It should come as no surprise that a growing number of employers have expanded their roles in delivering high-value care to their own employees and, over the past few decades, we’ve also seen the rise of regional healthcare purchaser coalitions. Under the umbrella of the National Alliance of Healthcare Purchasers Coalitions (which includes private and public sector, nonprofit, and union organizations), these coalitions now represent more than 45 million American lives with annual spending of \$400 billion annually on healthcare. Collectively, they are driving the movement toward health equity and value in the healthcare marketplace.

[Read More Here...](#)

### Inside This Edition

Mental Health Cost	2
Rural ACO's	2
Maternal Mental Health	3
Weight Loss Drugs	3
Health Systems Ranked	4
Zantac Lawsuits	4
Chapter Agendas	5




**Pre-Med Defender™**  
Click on the logo to learn more

**Say HELLO to a Better Choice in Health Coverage**

# **Mental Health Inequities Could Cost \$1.3 Trillion In 2040.**

## **How Can The Industry Prevent This?**

The U.S. is spending about \$477.5 billion annually in unnecessary expenses related to mental health inequities, according to a recent report from Deloitte and the Meharry School of Global Health. If left unaddressed, this could increase to \$1.3 trillion in 2040. The cumulative cost from 2024 to 2040 would equal \$14 trillion.

But there are steps the healthcare industry can take to improve mental health in the U.S. and lower associated costs. This includes integrating mental health and primary care and incentivizing mental health screenings.

“If we do this, what really matters at the end of the day for us is that we are able to increase longevity and increase life expectancy here in the United States,” said Daniel Dawes, founding dean of the School of Global Health at Meharry Medical College, in an interview. “And if we did all this, American health spans, which is the number of health years between birth and death, could be expanded by another 20 years on average. We could then also see a drop in health spending by 2040. That’s if we fully embrace wellness and prevention.”

[Read More Here...](#)

---

## **For Rural ACOs, New Primary Care Model From CMS Offers Much-Needed Financial Help**

To provider organizations, the Change Healthcare hack in February was a painful reminder of a lesson learned during the first year of the COVID-19 pandemic: A disruption in revenue flow can lead to financial disaster or even closure.

Many smaller hospitals and medical offices have struggled to get paid since the ransomware attack shut down Change’s billing and payment system. Similarly, provider organizations that relied heavily or even solely on fee-for-service (FFS) in 2020, but, as a result of the COVID pandemic, could not treat patients and, therefore, not get paid.

Clearly, FFS has its flaws, which have given rise to alternative payment models such as value-based care (VBC), along with efforts by CMS to promote accountable care organizations (ACOs) that prioritize patient outcomes and cost controls over volume of service.

CMS recently introduced a new ACO model designed to ease the cost of setup for low-revenue ACOs focusing on primary care. The ACO Primary Care (PC) Flex Model will launch on New Year’s Day 2025.

[Read More Here...](#)

## Despite Some Improvements, 24 States Get D Grade In Maternal Mental Health Texas - D

A nonprofit think tank called the Policy Center for Maternal Mental Health has collaborated with the George Washington University to create a report card that scores each state's efforts to address maternal mental health.

In 2024, the U.S.'s national grade improved slightly from a D to a D+ as state grades inched upwards. Thirty-four state grades improved; three states earned Bs (an increase from 1 state in 2023) and five states earned failing grades (down from 15 states in 2023).

[Read More Here...](#)



**Bringing proactive, preventive health  
care to older adults.**

**Proudly serving Texas, Florida and New  
Mexico.**

**moda**  
HEALTH

Welcome to Moda Health Plan, Inc., the place you go when you want to experience better — better people, better plans, better services and better health. Let's help you get started.

## Sanders: Weight Loss Drugs Could Bankrupt Healthcare System

Weight loss drugs have the potential to bankrupt the U.S. healthcare system, according to a May 15 report from Sen. Bernie Sanders' office.

Mr. Sanders chairs the Senate Committee on Health, Education, Labor, and Pensions, which opened an investigation into Novo Nordisk's list prices for Ozempic and Wegovy in April.

Medicare total spending hit \$5.7 billion in 2022 for GLP-1s, up from \$57 million in 2018, according to a March analysis from KFF.

"Today's report makes it crystal clear: The outrageously high price of Wegovy and other weight loss drugs have the potential to bankrupt Medicare and our entire healthcare system," Mr. Sanders said. "The unjustifiably high prices of these weight loss drugs could also cause a massive spike in prescription drug spending that could lead to an historic increase in premiums for Medicare and everyone who has health insurance." [Read More Here...](#)

[Click On Logos To Learn More](#)



**Nexus is a marketer of insurance products designed for specific niches and represents leading carriers and distribution partners on a national basis.**



**Count on Warner Pacific to be by your side. Whether you're quoting and enrolling through our proprietary tech tools or collaborating with your dedicated support team, you'll turn opportunities into sales, exceed expectations and build lasting client relationships.**

## **43 Health Systems Ranked By Net Income**

*#1 Kaiser Permanente - Oakland CA - \$4.1 Billion*  
*#4 - Baylor Scott & White - Dallas TX - \$1.5 Billion*  
*#22 Christus Health - Irving TX - \$409.2 Million*

Net incomes for health systems tanked in 2022 as inflation hit a record high, but many systems saw their net numbers improve in 2023 as nonoperating items, such as investment returns, rebounded.

Here are 43 nonprofit health systems ranked by net income for fiscal year 2023. [Read List Here...](#)

---

## **Delaware Judge Lets More Than 70,000 Zantac Lawsuits Go Forward**

A Delaware judge has allowed more than 70,000 lawsuits over discontinued heartburn drug Zantac to go forward, ruling that expert witnesses can testify in court that the drug may cause cancer.

The ruling on Friday by Judge Vivian Medinilla of the Delaware Superior Court in Wilmington is a setback for former Zantac makers GSK (GSK.L), Pfizer (PFE.N), Sanofi (SASY.PA), and Boehringer Ingelheim, which had argued that the expert witnesses' opinions lacked scientific support.

Medinilla wrote that the strength of each sides' scientific arguments should be decided by juries.

"Delaware courts are loath to step into the heart of technical debate between opposing scientists," she said.

"This moves us one step closer to justice for our clients," Brent Wisner, one of the plaintiffs' lead lawyers, said in a statement on Saturday.

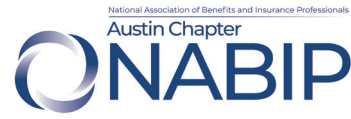
GSK, Pfizer and Sanofi said in separate statements that they disagreed with the decision and would appeal. They said there was no reliable evidence showing Zantac caused cancer. A spokesperson for Boehringer Ingelheim did not immediately respond to a request for comment.

[Read More Here...](#)

# June Chapter Agendas

**AUSTIN**


[www.austinahu.org](http://www.austinahu.org)




## NABIP Austin June 20th Monthly Meeting- Understanding the Dual Special Needs Plan Population and How to Engage Them Where They Are



Visit Website To Register

 June 20, 2024  
11:30 AM - 1:00 PM  
[Add to Calendar](#)

 Meanwhile Brewing Company  
3901 Promontory Point Drive  
Austin, TX 78744  
[Venue website](#)  
[Directions](#)

**REGISTER NOW**

 Post

 Share

 Share

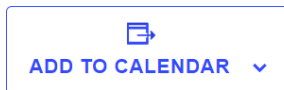
# FORT WORTH

[www.nabip-fw.org](http://www.nabip-fw.org)



## Chapter Awards and Donna Carnall Luncheon

June 13 @ 8:00 am - 5:00 pm



### DETAILS

**Date:**

June 13

**Time:**

8:00 am - 5:00 pm

**Event Category:**

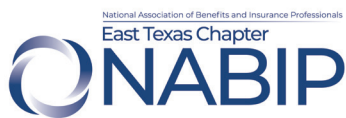
Monthly Meeting

### ORGANIZER

NABIP-FW

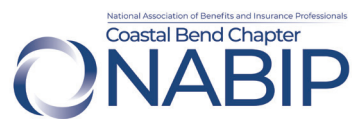
[View Organizer Website](#)

## EAST TEXAS



[www.etahu.org](http://www.etahu.org)

## COASTAL BEND



[www.nabipcoastalbendtx.org](http://www.nabipcoastalbendtx.org)

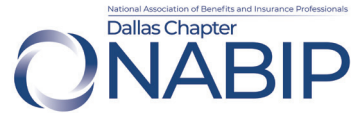
## LONESTAR



[www.lonestarahu.org](http://www.lonestarahu.org)

# DALLAS

[www.dahu.org](http://www.dahu.org)



NABIP-Dallas (DAHU) Monthly Luncheons and special events will be held at Vouv Dallas!

**Vouv Event Space, 4445 Sigma Road,  
Dallas, TX 75244**

<https://vouvdallas.com>



**June 19, 2024 | MONTHLY LUNCHEON** "The Pros and Cons of Offering Group Insurance Benefits Through a PEO" presented by Christina Hageny, President at Valor Payroll Solutions - 11:30 - 1:00

**[REGISTER HERE](#)**

---

**NABIP-Dallas (DAHU) Upcoming Dates - Details to follow**

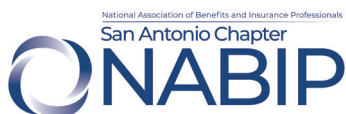
**July 17, 2024 | MONTHLY LUNCHEON**

**August 21, 2024 | ROCKSTAR SALES SUMMIT (Previously Medicare Summit)**

---

# SAN ANTONIO

[www.sanantonioahu.org](http://www.sanantonioahu.org)



[BOARD OF DIRECTORS](#) [ABOUT SAAHU](#) [JOIN](#) [EVENTS](#) [AWARDS](#) [SPONSORSHIP](#) [MEMBER AREA](#)

## Volunteer Event at Kids Meals



June 12, 2024 | 12:30 PM - 2:30 PM  
[Add to Calendar](#)

Kids Meals | 330 Garden Oaks Blvd  
Houston, TX 77018  
<https://kidsmealsinc.org/Directions>

Post Share Share

**REGISTER NOW**

Tickets

Visit Website To Register

## Annual Awards Banquet



June 19, 2024 | 6:00 PM - 10:00 PM  
[Add to Calendar](#)

Maggiano's | 2019 Oak Blvd.  
Houston, TX 7705  
[Directions](#)

Post Share Share

# SOUTH TEXAS

**SUMMIT - 5HR CE  
SEPTEMBER 5/6, 2024**

[www.nabipsotx.org](http://www.nabipsotx.org)



OOOOOOOO  
7th Annual

# Summit 2024

September 5/6, 2024  
South Padre Island, TX

## Empowering Tomorrow's Life:

### Where Healthcare, Wealth Management, and Medicare Professionals Unite

5 HR CE Credit

 [www.nabipsotx.org](http://www.nabipsotx.org)

SAVE THE DATE

