



The Compliance Office

[www.thecomplianceoffice.com](http://www.thecomplianceoffice.com)



GeoBlue - [www.geo-blue.com](http://www.geo-blue.com)



Senior Market Sales

[www.seniormarketsales.com](http://www.seniormarketsales.com)



The Agency's PEO Broker

[www.peobrokerllc.com](http://www.peobrokerllc.com)



lifesecure [www.yourlifesecure.com](http://www.yourlifesecure.com)



Bright Health Care [www.brighthealthcare.com](http://www.brighthealthcare.com)



Flexible Benefits <https://www.flexiblebenefit.com>



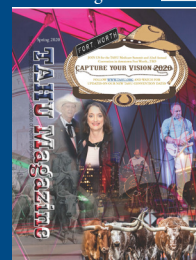
Warner Pacific <https://www.warnerpacific.com>



Solstice <https://www.solsticebenefits.com>



Check out other editions of the  
TAHU Magazine at [TAHU.ORG](http://TAHU.ORG)



## TAHU State Convention 2022

**SAVE THE DATE**

TAHU Annual Conference  
**April 27-29, 2022**  
Fort Worth Hilton

### Are You Ready?

So, about the logistics of the convention: How can you expect to spend your time?

First, plan on doing a lot of eating! Hit the opening ceremonies and annual membership meeting; here you'll meet our TAHU lobbyists, Mike and Shannon Meroney. Incoming NAHU President and Texas boy Kelly Fristoe will swear in our new officers, and a discussion on the future of group benefits will follow. Lastly, find out all about "M.I.N.D Your Body Language" as keynote speaker Leo Cardenas takes the floor.

Here we go again: TAHU State Convention 2022, post-COVID!

Back in 2020, the city of Fort Worth was set to host our annual state convention. But as we all know, those plans were delayed. Our convention crew worked long hours to create the program, round up sponsors, and secure hotels and conference halls only to see the event move to a virtual convention at the last moment.

Well, hello, 2022, and hello, Fort Worth. We're back!

On the heels of our 2021 convention, which saw our largest turnout ever, our 2022 convention crew has put together another great agenda filled with education classes, awards ceremonies, dueling pianos, and even a trip to see the Texas Rangers play at Globe Life Field. Life is good at TAHU!

After our opening ceremonies, visit our exhibit hall for offerings from our national carriers to make all our lives a little easier. Grab a few drinks and eats in the hall, then warm up your vocal cords and prepare to head to Pete's Dueling Piano Bar for a sing-along and libations with other TAHU members.

Day Two will offer CE classes that will include a class from NAHU CEO Janet Trautwein, who will bring us up to date regarding broker commission disclosures. That's something you won't want to miss!

*Continued on page 4*



*"Remember that failure is an event, not a person."*

- Zig Ziglar



**Austin AHU May Happy Hour!**

Networking with industry colleagues, enjoy drinks, and spring weather!

Date: May 12, 2022

Time: 6:30pm-9:30pm

Location: MEANWHILE BREWING CO.

Registration: \$25 per person, Includes 2 drink tickets + bites from local food truck, and priceless networking!

Private Room (inside)

Live band at outdoor sound stage



Join us on May 11, 2022 for a 1HR CE Class from TAHU Board Member - Ron Byrd of Kansas City Life Course # 101746

When it comes to ancillary dental sales, can you answer the following questions?

What is a:

- Calendar vs Contract year
- Where do Endo / Perio fall
- Amalgam vs Composite
- Anesthesia – Local vs General
- Is a missing tooth covered?
- What types of plans are being sold in Texas
- How is dental tied to your medical health
- Can a dental check-up be an early warning sign for Osteoporosis

Before your clients ask you these questions, learn about these benefits inside a dental policy, before you "get caught with your toothbrush down."



DAHU Derby Day  
May 07, 4:00 PM CDT

Wylie, 3800 Troy Rd, Wylie, TX 75098, USA  
Benefitting TxTRC - Texas Therapeutic Riding Center

May 2022 Luncheon  
May 18, 11:30 AM

Dallas/Addison Marriott Quorum, 14901 Dallas Pkwy, Dallas, TX 75254, USA

Our May speaker will explain the ins and outs of transparency, why it's such a hot button, and how to work through some of the trickier issues. Join DAHU on Wednesday, May 18, to hear Misty!



**Why Join ETAHU?**

There a number of benefits to joining East Texas Association of Health Underwriters. A professional membership in ETAHU is regional, statewide, as well as national in scope.

Your membership includes TAHU and NAHU providing you with continuing education opportunities, industry advocacy representation, and member discounts.

Fort Worth - [www.fwahu.org](http://www.fwahu.org)



Thursday, May 12, 2022

Monthly Membership Lunch and 1 Hr CE @ Lone Star Park

Please join us **IN PERSON** at Lone Star Park in Grand Prairie, 1000 Lone Star Parkway, Grand Prairie TX 75050, for our May monthly membership meeting and a 1 hour CE.

Houston - [www.hahu.org](http://www.hahu.org)



HAHU MAY MEMBERSHIP LUNCHEON  
5/17/2022  
12:00 PM - 1:30 PM CST

CHURRASCOS MEMORIAL CITY  
947 GESSNER RD.  
HOUSTON, TX 77024

JOIN US FOR LUNCH AND CE FROM  
RON BYRD WITH KANSAS CITY LIFE!

[Register Here](#)

May Board Meeting - 5/10/22  
June Board Meeting - 6/14/22

LoneStar - [www.lonestarahu.org](http://www.lonestarahu.org)



The Lone Star Virtual Association of Health Underwriters is a virtual chapter for TAHU members who, due to geography, are not served by a local chapter. Just like other TAHU chapters, we host monthly membership meetings; we just do them remotely.

There are a couple benefits to our virtual meeting format. First, it's more convenient — you can attend from wherever you are, don't have to drive, and can work right up until the meeting begins. Second, you might have the opportunity to hear from speakers who might otherwise have trouble traveling to more remote chapters.

While LSAHU membership is reserved for TAHU members in specific geographic areas, our online meetings, which usually offer continuing education credit, are open to all TAHU members and even agents who have not yet joined the association.

San Antonio - [www.sanantonioahu.org](http://www.sanantonioahu.org)



The San Antonio Association of Health Underwriters is pleased to announce our:

Medicare Summit / May 10, 2022

Course Title: 2022 SAAHU Medicare Summit  
Course Hours: 2 General CE

Discussion Panel of Medicare Experts  
Visit with Medicare Exhibitors

Lunch & Happy Hour with 2 Drink Tickets

## South Texas - [www.stahu.org](http://www.stahu.org)



## South Texas

### STAHU - Day of Education - 5 CE Hours

Join STAHU - May 18, 2022, 2:00 PM - 8:00 PM for 5-CE hours that is free to membership. \$50 for non-members.

Our event will be held at the University Draft House - 100 W. U.S. Hwy 83 - McAllen, TX. All attendees are encouraged to wear your favorite college gear. Happy Hour after class is dismissed.

Visit: [WWW.STAHU.ORG](http://WWW.STAHU.ORG) for more information

## Texoma



David Cook

Financial Partners

2501 E Montgomery Place

Wichita Falls, TX 76308

940-322-6277

e-mail: [david.cook@wf.net](mailto:david.cook@wf.net)

**Texoma**

*Continued from page 1*

After our morning breakout sessions, enjoy lunch in the exhibit hall and enter some prize drawings from our exhibitors while learning about employee benefit products in hot demand.

Our main event, unofficially referred to as the “TAHU Prom,” happens on Day Two – the Hollis Roberson Awards dinner, plus drinking, eating and dancing. Purchase your ticket early; this dinner sells out!

On our last day, it’s game time; teams will learn about ethics and participate in some good game-show-type fun. Form your teams and be ready to hit your buzzer fast and often!

We are so glad you are here with us in Fort Worth! Welcome and have a great convention.

## TAHU Board

### EXECUTIVE COMMITTEE

President - Krista Palmer  
[krista.palmer@90degreebenefits.com](mailto:krista.palmer@90degreebenefits.com)

Immediate Past President - Nedra Clinganedra.clingan@gmail.com

President Elect - Michael Ledgerwood  
[mledgerwood@seniorhealthplansrx.com](mailto:mledgerwood@seniorhealthplansrx.com)

1st Vice President - Stacy Cochran  
[stacy.cochran@90degreebenefits.com](mailto:stacy.cochran@90degreebenefits.com)

2nd Vice President - Scott Long  
[swlong@globe.life](mailto:swlong@globe.life)

Treasurer - Jennifer Pleasants  
[jennifer\\_pleasants@uhc.com](mailto:jennifer_pleasants@uhc.com)

Secretary - Cliff Stubbs  
[cliff@rhythminsuranceagency.com](mailto:cliff@rhythminsuranceagency.com)

Executive Director - Lisa Strug  
[admin@tahu.org](mailto:admin@tahu.org)

### BOARD MEMBERS

Awards & Care Chair- Cherrie Bradberry  
[chradberry@wf.net](mailto:chradberry@wf.net)

VanGuard Council - Taylor Kirkhart  
[taylor.kirkhart@marshmma.com](mailto:taylor.kirkhart@marshmma.com)

SYSOP - Sandra Johnson  
[sandy@sjjins.com](mailto:sandy@sjjins.com)

Membership - Melanie York  
[melanie.york@90degreebenefits.com](mailto:melanie.york@90degreebenefits.com)

Membership Retention - Iris Castillo  
[icastillo@higginbotham.net](mailto:icastillo@higginbotham.net)

Media/PR - Rita Rolf  
[ritarolf2002@yahoo.com](mailto:ritarolf2002@yahoo.com)

Professional Development - Darla Eller  
[dee\\_eller@ajg.com](mailto:dee_eller@ajg.com)

TAHU Magazine & eNews - Ron Byrd  
[byrdronw@gmail.com](mailto:byrdronw@gmail.com)

Chapter Support - Yun Mei Chalif  
[yun.chalif@benefitmall.com](mailto:yun.chalif@benefitmall.com)

Hollis Roberson = Reid Rasmussen  
[reid@freshbenies.com](mailto:reid@freshbenies.com)

State Convention - Amy Perry  
[aperry@onedigital.com](mailto:aperry@onedigital.com)

Medicare Chair - Danielle Kunkle Roberts  
[danielle@boomerbenefits.com](mailto:danielle@boomerbenefits.com)

Director of Federal Affairs - Carla Adams  
[adamscdt95@gmail.com](mailto:adamscdt95@gmail.com)

Industry Relations - Howard Block  
[hblockhix@yahoo.com](mailto:hblockhix@yahoo.com)

Director of Legislative Fundraising - Mark Bellman  
[mark\\_bellman@uhc.com](mailto:mark_bellman@uhc.com)

Director of Legislative Activities - Fred Cartier  
[fred.cartier@90degreebenefits.com](mailto:fred.cartier@90degreebenefits.com)

Lobbyists - Mike Meroney - [mike@meroneypublicaffairs.com](mailto:mike@meroneypublicaffairs.com)  
Lobbyists - Shannon Meroney - [shannon@meroneypublicaffairs.com](mailto:shannon@meroneypublicaffairs.com)