



Happy New Year!

Hello 2023!

So It Begins



becomes



Why consider a name change?

This is among the most significant considerations we could face as an association. Our name is part of our identity; it affects our growth and how others perceive us. As we consider the possibility, it is important to not only think about the words that come together to create the name; we need to also focus on what we want, and need, the name to reflect.

We must ensure our name reflects our values, position in the world, what we offer, and even what drives us emotionally. Our name must capture the essence of our brand. It must help others answer the "one question" they have of us: "Why would I want to be part of your association?" Organizations, and the world in which they exist, change and evolve. We feel it is prudent to stop and reflect on whether we are offering a clear answer to this critical question.

"You don't have to be great at something to start, but you have to start to be great at something."

- Zig Ziglar

The Compliance Office
www.thecomplianceoffice.com



GeoBlue - www.geo-blue.com



Senior Market Sales

www.seniormarketsales.com



The Agency's PEO Broker

www.peobrokerllc.com



lifesecure www.yourlifefecure.com



Solstice <https://www.solsticebenefits.com>



Flexible Benefits <https://www.flexiblebenefit.com>



Warner Pacific <https://www.warnerpacific.com>



Check out the latest TAHU Magazine!



Find out more in the TAHU Fall Magazine



Membership Drive & Social
January 19, 2023
3:30 PM - 6:00 PM
The Pitch Austin
13000 Harris Ridge Blvd
Austin, TX 78753

1 Hour CE
Advancing Your Insurance Calling with NAHU
Course Number: 13052
Presented by: Nedra Clingan

Description: In this educational program, insurance agents will learn the value of all insurance resources available to them through their National Association of Health Underwriters membership Savings Accounts, as most insurance agents do



February 9, 2023
Membership Event
12:00 PM - 1:00 PM
511 Starr St. Corpus Christi, TX 78401

1 HR CE Credit
Stop Loss - Intermediate with Emily Rogers



January 18, 2023 | SPECIAL EVENT
Education Revolution Day
Vouv Event Space, 4445 Sigma Road,
Dallas, TX 75244

- Vision Benefits | 1 Hour CE | Rusty Rice, Avesis
- Navigating Benefits in a Post-Dobbs Era | Andrew Haynes & Brittney Avila, Haynes Benefits
- Ethics Jeopardy | 3 Hours Ethics | Krista Palmer, Frost Benefits

February 15, 2023 | MONTHLY LUNCHEON
Vouv Event Space, 4445 Sigma Road,
Dallas, TX 75244

How not to blow up your clients (and other level-funding tips) | 1 Hour CE
with Mark Bellman at 11:30 am



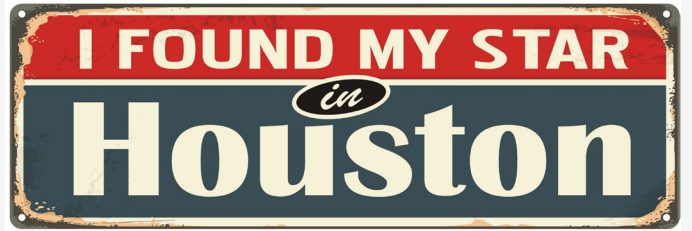
Happy New Year from all of us at ETAHU.



**FWAHU hosted its
January Lunch & Membership
meeting at the Lone Star Park,
Grand Prairie, TX**

**The event was hosted by a
Transparency Panel labeled:**

**“Is That a See Through Shirt You
Are Wearing?”**



**January 17, 2023
12:00 PM - 1:30 PM
HAHU MEMBERSHIP LUNCHEON
CHURRASCOS MEMORIAL CITY
947 GESSNER RD.**

**Advancing Your Insurance Calling with NAHU
Presenter: Scott Long
Globe Life
Course Number: 130352**

**February 21, 2023
12:00 PM - 1:30 PM
HAHU MEMBERSHIP LUNCHEON
CHURRASCOS MEMORIAL CITY
947 GESSNER RD.**



January 2023 Membership Meeting

On January 10, Jennifer Stanley presented a one-hour CE entitled “Being Transparent & the (never-ending) COVID Emergency Declaration.”



**January 18, 2023
Membership Luncheon
11:30 AM - 1:00 PM
Sustenio Restaurant (Inside the Ellan Hotel)
17103 La Catterra Terras
San Antonio, TX**

**Speaker: Kayla Zegels
Course: Trends In Disability
Course Number: 82929**

Description: Disability Intro & Deep Dive: Do your groups have insurance for their paychecks? Why your clients need to stop thinking about what their worth is to their families after death. Think about how to protect them if they just can't provide income during their working years.

South Texas - www.southtexasnabip.org



South Texas

May 11, 2023

NABIPSOTX will host its Day of Education

5 Hours of CE Credit

Double Tree Hotel - McAllen, TX



Texoma



David Cook

Financial Partners

2501 E Montgomery Place

Wichita Falls, TX 76308

940-322-6277

e-mail: david.cook@wf.net

Texoma



TAHU IS NOW NABIP-TX

NABIPTX Board

EXECUTIVE COMMITTEE

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Immediate Past President - Nedra Clingan
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President Elect - Michael Ledgerwood
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1st Vice President - Stacy Cochran
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2nd Vice President - Scott Long
swlong@globe.life

Treasurer - Jennifer Pleasants
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Secretary - Cliff Stubbs
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Executive Director - Lisa Strug
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Lobbyists - Mike Meroney - mike@meroneypublicaffairs.com

Lobbyists - Shannon Meroney - shannon@meroneypublicaffairs.com



TAHU MEMBERSHIP CONTESTS FOR CHAPTERS AND MEMBERS

Help grow TAHU Membership for a chance to

HIT THE JACKPOT!

Both contests will run concurrently.

JACKS OR BETTER!

CHAPTER RECRUITING CONTEST

CHAPTER RULES

- Chapters hold a membership growth event and recruit at least **3 new members** at event
- The **top 3** chapters who recruit the most new members during entire contest period are eligible to win **\$800!**
- Funds may be used to give new members a discount on first month dues, cover first lunch, etc.
- Contest runs **Jan 1 through March 31, 2023**
- Event must occur outside of your monthly membership meeting (can be a Vanguard event, etc.)
- Chapters must submit proof of event
- New members must not have been a previously active member within the past 6 months to qualify for contest

ACES WILD!

INDIVIDUAL RECRUITING CONTEST

INDIVIDUAL MEMBER RULES

- Contest runs **Jan 1 through March 31, 2023**
- The top recruiter during contest period is eligible for a **\$600 Gift Card**
- Member must ensure they are listed as sponsor for new member to qualify; contact NAHU to verify (check your sponsor reports)
- New member must not have been active within past 6 months to count for contest

